The Learning Partnership program aims to provide wide exposure to practical issues faced in the management of financial institutions. It gives you the opportunity to meet with leading practitioners and discuss issues such as management, regulation, market development and application of the latest research in the real world.

The workshops are held on Saturdays, at the Kensington campus, and are attended by selected students, the faculty teachers, and industry practitioners. The usual format is a leading case study introduced by a practitioner either directly involved in, or with considerable knowledge of, the issues followed by small group discussions. You will consider not only financial issues, but political and human relationships as well. During the workshops you will have the opportunity to meet and work with people outside your field of study, including international students, industry practitioners and academics.

The Learning Partnership workshops provide unique access not only to practical knowledge but also opportunities for networking to benefit you in the future.

www.fce.unsw.edu.au
Marc de Cure, Business Consultant

Topic: Demutualisations: have they worked and for whom?

Marc de Cure is currently a principal advisor to Bain International who has had a variety of roles in professional services and financial services. He was General Manager Strategy and Development at AMP and previously CFO for the group. Prior to AMP, Marc was a partner with PricewaterhouseCoopers and Coopers & Lybrand where he provided a variety of advisory and audit related services, and held a number of senior leadership positions.

Vickki McFadden, Company Director

Topic: Investment banking: what makes it work?

Vickki McFadden was formerly Managing Director of Merrill Lynch Australia and was responsible for Merrill Lynch’s Australian investment banking involvement in the telecommunication, food and transport sectors. She joined Merrill Lynch in 1997 from Centaurus Corporate Finance, a boutique financial advisory firm which focused on mergers and acquisitions in the public company arena. Vickki has commerce and law degrees from the University of New South Wales and, prior to becoming an Investment Banker in 1986, worked as a solicitor in commercial law at Allen Allen and Hemsley. As a banker, she specialises in corporate and financial advice and transactions including takeovers, acquisitions, divestments and capital market financings in both the equity and debt markets.

Robert Estcourt, Chief Executive Officer

Topic: Managing a troubled financial institution; a case study

Robert has spent most of his working life in the financial services industry, working in Australia and abroad. He has managed and built a variety of investment and insurance companies. Recent work has included the management of the merger of AMP and GIO, the subsequent management of the closed Reinsurance and Insurance portfolios and closure of the AMP’s International division. Robert brings a wealth of management experience in running companies and in mergers and acquisitions. He holds a Bachelor of Economics Degree from Cape Town University (South Africa) and a Masters Degree in Finance and Investment from Exeter University (England). He is a Graduate Member of the Australian Institute of Company Directors.

Stuart Grimshaw, Group Executive, Investment and Insurance Services, Commonwealth Bank

Topic: Managing a wealth management operation in a bank environment

Stuart Grimshaw joined the Commonwealth Bank as Chief Financial Officer & Group Executive, Financial and Risk Management in February 2002. He was recently appointed Group Executive, Investment & Insurance Services. The division spans a broad range of activities, encompassing the manufacture and administration of all non-banking related products and services distributed through direct, bank and external channels in Australia and internationally. Formerly Chief Executive Officer, Great Britain for the National Australia Bank Stuart was responsible for National’s Clydesdale & Yorkshire Banks. In this role, he had direct accountability for the operations of these two banks, including all aspects of customer interface, Board reporting and financial performance. Stuart has a Bachelor of Commerce & Administration from Victoria University (NZ) and a Masters of Business Administration from Melbourne University. He also completed the PMD Course at Harvard University.

Warwick Negus, Director, 452 Capital Pty Ltd

Topic: Establishing, building and running funds management company

Warwick is Chief Executive of boutique Australian fund management company, 452 Capital Pty Limited which was established in 2002 to manage institutional assets on behalf of Australian investors. He retired as a Managing Director in the Investment Banking Division of Goldman Sachs Australia in September, 2002. He joined Goldman Sachs in Hong Kong in 1993, where he set up and ran the Firm’s Asset Management business for two years. In September of 1999 he moved to Sydney to undertake the role of Investment Banking Services focusing on the Firm’s relationships with a broad range of major Australian companies. Previously, Warwick was employed with Bankers Trust as a vice president and portfolio manager and with Commonwealth Bank of Australia as an international lending manager. Warwick is a member of Sydney City Council’s “Global Sydney Committee”. He received a master’s degree from UNSW and a bachelor’s degree from UTS.

Alan Cameron AM, Deputy Chairman, Sydney Futures Exchange

Topic: Dealing with regulation and regulators: a global experience

Mr Cameron was appointed to the Boards of SFE and NZFOE in March 2001 and to the Board of Sydney Futures Exchange Limited in September 2001. Mr Cameron is currently Chairman of Cameron Ralph Pty Limited, a director of Public Interest Advocacy Centre Limited, and a member of the NSW Judicial Commission. He was Chairman of the Australian Securities and Investments Commission and its predecessor, the Australian Securities Commission, from January 1993 to November 2000. Prior to 1993, he held the position of Commonwealth Ombudsman and before that was the National Executive Partner of Blake Dawson Waldron, solicitors. He is an advisor on regulatory and corporate matters in Australia and overseas.