



MASTER OF TECHNOLOGY MANAGEMENT (MTM)

Using the **sample** course listings below, MTM students who wish to focus on a particular area of interest in business can study up to three courses (18 UOC) in addition to the core courses MGMT5800, STRE5801 and MGMT5802.

MANAGEMENT

COMM5001 Business Communication, Ethics and Practice (6UOC)

Plus two courses selected from

MGMT5712 NegotiationSkills(6UOC)

MGMT5909 Managing Consulting and Organisational Transformation (6UOC)

MGMT5910 Towards Corporate Sustainability (6UOC)

MGMT5920 Managing Equity, Diversity and Disability (6UOC)

MGMT5947 Remuneration and Performance Management (6UOC)

MGMT5948 Human Resource Recruitment, Selection and Development (6UOC)

INFORMATION SYSTEMS

INFS5988 Business Information Systems (6UOC)

INFS5992 Data Management (6UOC)

Plus one courses selected from

INFS5848 Information Systems Project Management (6UOC)

INFS5885 Managing E-Business Technology (6UOC)

INFS5905 Information Systems Auditing (6UOC)

INFS5983 Business Data Communications (6UOC)

INFS5984 InformationSystemsSecurity(6UOC)

INFS5989 Information Systems Design (6UOC)

ACCOUNTING / FINANCE

ACCT5930 Financial Accounting (6UOC)

ACCT5996 Business Processes: Analysis and Improvement (6UOC)

FINS5512 Financial Markets and Institutions (6UOC)

FINS5513 Investments and Portfolio Selection (6UOC)

INTERNATIONAL BUSINESS / MARKETING

COMM5001 Business Communication, Ethics and Practice (6UOC)

Plus two courses selected from

MGMT5601 Global Business and Multinational Enterprise (6UOC)

MGMT5602 Cross-Cultural Management (6UOC)

MGMT5604 Asia-Pacific Business and Management (6UOC)

MARK5800 Customer and Market Analysis (6UOC)

MARK5801 Marketing Management and Marketing Strategy (6UOC)

Please note:

- The above course listings provide only a **suggested guide** to structuring enrolment for MTM students wanting to increase their business acumen. MTM students who complete the above structures will not have completed sufficient courses to be considered an 'expert' in that particular area of interest. For further information regarding which commerce courses may best suit your requirements please contact the Business Student Centre via e-mail: asbstudents@unsw.edu.au
- An MTM student who has completed in their prior studies course content similar to a postgraduate commerce course, can apply to study a more advanced commerce course by submitting a completed '[Waiver of Requisites](#)' application. Exemptions/ Transfer Credit in the MTM program are only considered on the basis of incomplete postgraduate studies.